

JORDAN NELSON LOCKWOOD

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EY
401 9th Ave
New York, NY 10001

Dear Recruiter,

I am delighted to apply for a position with EY.

Building a better working world for government agencies, and more importantly the servicemembers and citizens that they serve, is the focus of my career. I'm deeply passionate about finding solutions to the complicated and profound issues facing governments and nonprofits. When I had the privilege to work for him, Congressman John Lewis, my hero and no stranger to the failure of government, told me about the importance of "finding a way to get in the way." For me, getting in the way has meant applying my skills as a change management practitioner to create meaningful results for the organizations tasked with enriching the lives of citizens.

Prior to receiving my MBA from Columbia Business School in 2022, I was a consultant at Accenture and then manager at EY, where I led teams to deliver strategic solutions for public sector clients. Since graduating last year, I have served a range of clients at McKinsey & Company. My specialty is managing organizational change, with an especial focus on the unique challenges faced by governments. I've supported business process transformations, enterprise-wide systems implementations, and operational control design projects as a lead in the human capital domain.

For example, millions of Americans now have access to low- or no-cost telecom services thanks to an inter-agency system that bridges eligibility verification, service providers, and state welfare programs – creating a streamlined, comprehensible process for citizens to gain access to essential tools for engaging in the modern economy. I led the change management deployment team responsible for ensuring a successful launch of the system across every market in the United States. We received >95% positive feedback from senior officials and the system remains in effect today.

I'm excited to bring my skills to EY where my passions and aspirations can be realized. I look forward to continuing our conversation. Meanwhile, more information about me is available at www.jordanlockwood.com/ey.

Thank you for your consideration – and for all that you do to make the recruiting process come to life.

Sincerely,



Jordan Lockwood